











County Employees' Retirement Fund

# **Summary Annual Report**For the Fiscal Year Ending December 31, 2012

Helping you build a brighter tomorrow

# COUNTY EMPLOYEES' RETIREMENT FUND

### **CERF Pension Plan Information**

CERF Administrative Office 2121 Schotthill Woods Drive Jefferson City, MO 65101 Telephone: (573) 632-9203 Toll-Free: (877) 632-2373 Facsimile: (573) 761-4404 Website: www.mocerf.org E-mail: admin@mocerf.org

### **CERF Savings Plan Information**

Great-West Financial 133 South 11th Street, Ste. 230 St. Louis, MO 63102 Toll-Free: (877) 895-1394 Facsimile: (855) 785-7329 Website: <u>www.gwrs.com</u>\*

E-mail: <u>james.ellison@gwrs.com</u> KeyTalk® Info Line: (800) 701-8255\*

\*User Name and Personal Identification Number required.

# COUNTY EMPLOYEES' RETIREMENT FUND 2012 Board of Trustees

**Jim Atchison** – Board Member

Mark Bridges - Board Member

**Ken Dillon** – Board Member

**Conny Dover** – Board Member

**Rosemary Gannaway** – Secretary

**Elaine Luck** – Chair

**Kay Murray** – Board Member

**Jerry Reynolds** – Board Member

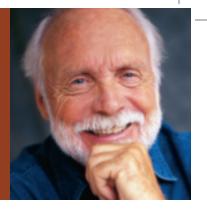
Wayne Scharnhorst - Vice-Chair

**Sherry Shamel** – Board Member

**Vacant** – Board Member

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## ADMINISTRATIVE STRUCTURE





### **CERF Administrative Office**

Sarah Maxwell
Executive Director

Penman & Winton Consulting Group, Inc. Legislative Consultant

Southeast Actuarial Services, L.L.C. Actuary Asset
Consulting
Group
Investment
Consultant

Williams-Keepers LLC Auditor

Bryan Cave LLP Legal Counsel

Brown Advisory Large Cap Growth Equity Manager

**TCW** Large Cap Value Equity Manager Century Capital Management, LLC Small/Mid-Cap Growth Equity Manager

Investment
Partners, L.P.
Developed Markets
International Value
Equity Manager

**Brandes** 

**Clarion** Real Estate Manager Archstone
Partners
Equity Long/
Short Manager

Management Ltd. Small-Cap Value Manager Baring Asset Management International Growth Equity Manager

**Private Advisors, LLC**Fixed Alternative
Manager

Loomis, Sayles & Company, L.P. Core-Plus Fixed Income Manager

Portfolio Advisors, LLC Private Equity

This Annual Report is distributed for informational purposes only. The full text of actuarial reports, financial statements and audit materials is available upon request pursuant to Missouri's Open Records Law. To obtain any of these documents, you may send a written request to the plan administrator at:

CERF Plan Administrator 2121 Schotthill Woods Drive Jefferson City, MO 65101

The actual language of the statutes and rules and regulations creating and implementing the County Employees' Retirement Fund controls and takes precedence over the material contained herein. In the event a member has any questions concerning the County Employees' Retirement Fund, the member should look to the statutes codified at Section 50.1000, RSMo (1994) et. seq. for guidance. Members should not rely on this summary in place of the actual text of the law.

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# **CERF Pension Plan**

### **Eligibility**

Full-time employees (scheduled to work at least 1,000 hours a year) are eligible to participate in the Pension Plan. Part-time and seasonal employees become eligible on January 1 or July 1 after completion of 1,000 hours of service in a calendar year, or upon transfer to full-time status.

### **Participation**

Participation is mandatory for eligible employees. Full-time employees begin participating in the plan immediately upon their date of hire. Part-time and seasonal employees begin participating once they become eligible.

#### **Contributions**

House Bill 1455 requires all participants hired on or after February 25, 2002, to contribute an additional 4% of gross salary to the plan, effective January 1, 2003. A non-LAGERS participant hired prior to February 25, 2002, contributes 2%; a non-LAGERS participant hired on or after February 25, 2002, contributes 6% to the plan. A LAGERS participant hired prior to February 25, 2002, is not required to make contributions; a LAGERS participant hired on or after February 25, 2002, contributes 4% to the plan. Nearly all of the funding for CERF comes from county receipts in the form of contributions, fees and penalties.

#### Vesting

A participant is vested after eight years of continuous creditable service during which pay is earned and received for at least 1,000 hours in each of those eight years.

#### **Prior Service**

Employees who were employed on June 10, 1999, and remained employed through January 1,2000, do not have to purchase prior service. (Specific rules apply in certain rehire circumstances.) Members who terminated vested or retired prior to January 1,2000, must purchase any service accrued prior to August 28, 1994, in order to include that service in their retirement benefit.

### **Early Retirement**

Members have the option of retiring as early as age 55 (with eight years of creditable service) and receiving an actuarially-reduced benefit. To be eligible for early retirement, a participant must terminate employment on or after January 1, 2000, and meet other eligibility requirements.

### Cost-of-Living Adjustment

The Board may authorize a Cost-of-Living Adjustment (COLA) each year equal to 100% of the Consumer Price Index, up to 1%, for all members who have been receiving benefits for at least one year on the date the COLA becomes effective. COLAs will become effective on July 1 of each year.

### **Survivor Benefits**

ACTIVE EMPLOYEES: If a participant dies while actively employed, his or her named beneficiary will receive a lump-sum death benefit of \$10,000. NON-VESTED MEMBERS: Senate Bill 625, effective 8/28/2012, allows a refund of contributions to the beneficiary(ies) of active members who die after December 31, 2002, and before becoming vested.

MARRIED, VESTED MEMBERS: If a vested participant dies before his or her pension begins, his or her surviving spouse can apply for a 50% spousal pension benefit.

SINGLE, VESTED MEMBERS: House Bill 795, effective 8/28/04, allows a refund of contributions to the beneficiary(ies) of a single, vested member who dies on or after August 28, 2004.

RETIRED MEMBERS: Depending on which option the member chooses, the designated survivor will receive the appropriate amount of benefits under the survivor option selected on his or her benefit calculation. Members who terminate employment or retire on or after January 1, 2000, have the option to designate someone other than a spouse as the beneficiary of their retirement annuity.

# **CERF Savings Plan**

### **Eligibility**

A member must participate in the CERF Pension Plan in order to be eligible to participate in the CERF Savings Plan.

### Automatic Contributions

Effective January 1, 2000, a member who is not in LAGERS is required to contribute .7% to the CERF Savings Plan. This pre-tax deduction is deposited automatically in the member's 401(a) account.

### Voluntary Contributions

In 2012, participants may contribute up to the lesser of \$17,000, or 100% of their includible compensation to the 457 component of the plan. This limit includes contributions to other 457 plans as well.

### Matching Contributions

Each year, the Board of Directors will determine the amount available for a matching contribution to the Savings Plan (up to plan limits). This matching amount will be added to member accounts for those who earn and receive pay for at least 1,000 hours during the year, retire at age 62, or die while employed by the county, and will be deposited into member accounts as soon as administratively feasible after the plan year has ended. Any matching money granted to member accounts will be deposited into the 401(a) portion of their account.

### Vesting

Members are always 100% vested in their automatic (.7%) and voluntary (457 plan) contributions, and are 100% vested in the matching contributions when they have 5 years of creditable service (from date of hire), or if they die during the plan year.

### Investment Options

A broad range of investment options is available, including the option to pick individual funds or invest through a selected portfolio.

### **Making Changes**

Participants may change the amount of their contributions on a quarterly basis and can stop 457 plan deferrals completely at any time. Changes to investment options can be done at any time. Investment changes can be made on a same-day basis through either KeyTalk at 800-701-8255 or the website at <a href="https://www.gwrs.com">www.gwrs.com</a>. You will need to use your user ID and personal identification number (PIN) provided to you by Great-West.

### **Payment Options**

Payments from the 457 or 401(a) portion of the plan may be made through annuity payments, lump sum, or periodic distributions if the account balance is \$5,000 or more.

### Rollovers and Plan Transfers

Members who have other qualified 457 or 401(a) or (k) plans may transfer or roll over money from those plans to the appropriate component of the CERF Savings Plan. Likewise, if a member leaves employment, he or she may transfer or roll over his or her CERF Savings Plan balance to another qualified plan or IRA.

### Need More Information

For more information on the CERF Savings Plan, please see the contact information on the first page of this document or call the CERF Administrative Office for a copy of the most recent Savings Plan brochures.

## **Investments**

### **CERF Investment Portfolio Guidelines and Objectives**

CERF's primary focus for the investment portfolio is to invest the pension fund assets in a manner which is in the best interest of the fund's participants.

CERF's Board of Directors has devised an Investment Policy which articulates the fund's goals, objectives, and risk parameters. CERF's Investment Policy states that the pension fund portfolio should be diversified among various investments, with the objective of achieving attractive investment returns within prudent risk parameters over a long-term time horizon.

#### **Total Portfolio Performance**

The CERF investment program has been postured for the long-term. As such, the total pension fund's specific objectives relate to both return and risk, and are long-term focused.

The following chart summarizes the pension fund's results compared to the objectives defined by the investment policy:

### **Total Pension Fund Performance vs. Objectives**

Since Inception (December 31, 1994 - December 31, 2012)

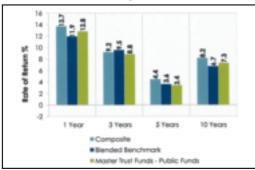
|   | Benchmark | CERF  |
|---|-----------|-------|
| <ul> <li>At a minimum, it is the objective of CERF to exceed<br/>its actuarial interest rate assumption by 1% on an<br/>ongoing basis."</li> </ul>  | 9.0%      | 8.7%  |
| The Pension Fund's annualized total return should<br>equal or exceed the annualized rate of inflation as<br>indicated by the Consumer Price Index by 5%.  | 7.4%      | 8.67% |
| The Pension Fund's total return should exceed the<br>total return of an index composed as follows:<br>65% S&P 500 Stock Index<br>35% Barclays Capital Aggregate Bond Index  | 8.2%      | 8.7%  |
| The Pension Fund's level of risk, as measured by<br>Standard Deviation, should be consistent with the<br>risk of an index composed as follows:<br>65% S&P 500 Stock Index<br>35% Barclays Capital Aggregate Index | 10.3      | 10.`  |

<sup>\*</sup>The desired objective on a long-term is to achieve an excess return over the actuarial assumption by

The chart below shows CERF's investment performance compared to relevant benchmarks for the one, three, five, and ten year periods ending December 31, 2012. CERF's portfolio outperformed both the benchmark and the median public pension fund in 2012 and for most of the other periods.

#### **Total Portfolio Performance**

For the Periods Ending December 31, 2012



#### **Total Portfolio Asset Allocation**

Diversification is key to the success of any long-term investment program. CERF's investment portfolio is well-diversified with exposure to several different investment strategies (asset classes).

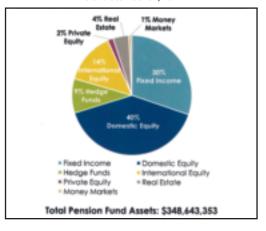
CERF's portfolio structure is continually monitored by the investment consultant and Board of Directors for appropriateness given the investment objectives and guidelines. Assets are periodically rebalanced to keep the exposures to various investments within the stated ranges defined in the investment policy.

The portfolio's current target asset allocation mix is 65% equity, 30% fixed income and 5% real assets (real estate). The portfolio has exposure to several sub-asset classes within each of these broad asset classes. Diversification is also an important element at the individual investment manager level. Each investment manager is expected to invest in a well-diversified portfolio of high quality securities.

The chart below depicts the pension fund's asset allocation as of December 31, 2012:

### **Total Pension Fund Asset Allocation**

As of December 31, 2012



#### **Equity Portfolio Design**

CERF's exposure to equities (stocks) is intended to provide opportunity for growth. CERF's equity portfolio is diversified by sub-asset class (domestic stocks, international stocks, hedged equity funds and private equity), investment size (small, mid and large capitalization stocks), investment style (value and growth stocks) and investment management organization (specific money managers are responsible for managing specific pieces of the portfolio).

### **Fixed Income Portfolio Design**

CERF's fixed income (bond) investments are included in the portfolio to enhance diversification, as they are generally less sensitive to movements in the stock market than equities. The fixed income portfolio is intended to represent the broad fixed income markets, with an emphasis on high quality bonds. Different fixed income strategies are represented in the portfolio with varying diversification attributes such as quality, sector, geography and security type.

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## **Investments**

### **Real Assets Portfolio Design**

Real assets typically behave differently than stocks and bonds, and therefore provide further diversification to an investment portfolio. CERF's portfolio includes an allocation to real estate, primarily through a diversified real estate fund.

The real assets portfolio is intended to be diversified by geographic location and property type, while maintaining strict quality requirements for each property, including leverage and occupancy rates.

#### 2012 Year in Review

The global financial markets posted strong returns in 2012, although volatility remained high as investors struggled to navigate significant macroeconomic concerns. The continuing credit and political crisis in Europe, worries about a "hard landing" in China, the U.S. elections, and ultimately, the U.S. fiscal cliff drama all caused a great deal of uncertainty. The direction of global stock and bond markets each day was often driven by perceived progress, or lack thereof, on all of these fronts. Throughout the various crises, central bankers across the globe embarked on unprecedented monetary policies designed to stimulate the sluggish economies. This led to particularly strong results toward the end of the year, as the "worst case" scenarios did not come to fruition.

With progress made in Europe and concerns about China's economic growth abating, stocks, bonds and real estate assets generated sizeable returns in 2012 as investors were more willing to take risks. While there were some challenging months, particularly during the spring and summer, the rewards for taking a longer-term view and a disciplined approach to investing were significant. Large capitalization U.S. stocks (as measured by the S&P 500 Index) were up 16%, while other developed equity markets across the globe also generated strong returns. Riskier asset classes such as small capitalization stocks (particularly those linked to the financial and cyclical segments of the economy) and emerging markets stocks performed the best during the year.

With continued improvement in domestic economic conditions, corporate balance sheets and earnings remained strong. This resulted in positive returns across the bond markets as well, whether viewed from a quality, sector or maturity perspective. Within the corporate sector, 2012 was another year where lower quality credits advanced the most, as investors were buoyed by modest valuations on securities issued by formerly-distressed corporations with outsized opportunities for improvement in their financial condition.

The CERF Portfolio was able to capitalize on the positive returns in 2012, with the total plan assets returning nearly 14%. This has capped off a strong period of recovery from the financial crisis of 2008-2009, as evidenced by the better than 9% average annual growth over the past three years. These results were generated with modest risk, resulting in a favorable risk-adjusted return profile for the portfolio over all longer-term periods.

### **Ongoing Monitoring**

The CERF Board of Directors works closely with their investment consultant to oversee all aspects of the investment program, including investment policy design and review, asset allocation review and ongoing manager due diligence.

CERF's investment managers provide regular updates on their portfolios to the consultant and CERF's staff. In addition, each investment manager presents a formal update to the Board on a periodic basis.

CERF's Board of Directors and their consultant meet each calendar quarter to review the investment portfolio in detail and to discuss and address specific issues. In addition, interim meetings are held as needed. This ensures that the monitoring and oversight process for CERF's investment portfolio is ongoing.

The CERF Board's primary focus regarding the retirement funds is to develop and implement an investment program which is designed to achieve the stated investment objectives in a prudent manner over a long-term time horizon.

# Actuarial

| PLAN MEMBERSHIP  | AS OF JULY 1, 2012        |
|--|---------------------------|
| Covered Payroll<br>Average Pay per Active Member                   | \$357,441,466<br>\$32,533 |
|  | 432,333                   |
| ANNUAL REQUIRED CONTRIBUTION                                       |                           |
| Unfunded Actuarial Accrued Liability (UAAL)                        | \$151,375,851             |
| Amortization of UAAL, with interest to mid-year*                   | \$ 11,334,340             |
| Normal Cost, with interest to mid-year                             | \$ 16,107,776             |
| Reduction in Normal Cost for                                       |                           |
| Member Contributions   | \$ 8,735,541              |
| Annual Required Contribution                                       | \$ 18,706,575             |
| as a percent of payroll  | 5.23%                     |
| PLAN ASSETS  |                           |
| M. J. 1971   | ¢226.020.710              |
| Market Value   | \$326,820,719             |
| Actuarial Value  | \$331,189,281             |
| <u>FUNDED STATUS</u>   |                           |
| Actuarial Present Value of Accrued Benefits (based on current pay) | \$412,607,856             |
| Funded Ratios  |                           |
| Accumulated Benefit Basis  | 80%<br>69%                |
| Actuarial Accrued Liability Basis                                  | 09%                       |

<sup>\*</sup> Until July 1, 2011, the UAAL was being amortized as a level percentage of payroll over a 30-year period beginning January 1, 1995. As of July 1, 2011, the UAAL amortization was started fresh over a 20-year period. New components of the UAAL will be amortized over new 20-year periods as such components arise.

# **County Employees'**

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### STATEMENT OF PLAN NET POSITION DECEMBER 31, 2012

### **ASSETS**

| Cash   | \$   | 1,830,262   |  |  |
|--|------|---|--|--|
| Receivables:  Member contributions  Member prior service contributions  County contributions  Receivable for pending investment sales  Accrued interest and dividends  Total receivables | _    | 311,115<br>131,408<br>2,465,797<br>178,975<br>738,790<br>3,826,085    |  |  |
| Investments, at fair value   | 3    | 346,130,783   |  |  |
| Invested securities lending collateral   |      | 46,947,061  |  |  |
| Other assets   |      | 2,001   |  |  |
| Capital assets, net of accumulated depreciation of \$2,273,197 and \$2,190,846   |      | 3,758,382   |  |  |
| Total assets   | 4    | 102,494,574   |  |  |
| LIABILITIES  |      |   |  |  |
| Accounts payable Accrued defined contribution plan funding Other accrued expenses Deferred revenue Payable for pending investment purchases Collateral for securities on loan            |      | 780,620<br>2,472,044<br>167,542<br>145,497<br>1,690,142<br>48,323,210 |  |  |
| Total liabilities  |      | 53,579,055  |  |  |
| Net position-restricted for pension benefits   | \$ 3 | 348,915,519   |  |  |

The notes to financial statements are an integral part of these statements and are available on CERF's website, or by contacting the CERF Administrative Office.

**Retirement Fund** 

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### STATEMENT OF CHANGES IN PLAN NET POSITION FOR THE YEAR ENDED DECEMBER 31, 2012

| ADDITIONS: Contributions:                                    |               |
|--|---------------|
| County receipts  | \$ 19,919,125 |
| By members   | 9,412,122     |
| For members, paid by counties                                | 1,150,772     |
| Members, purchase of prior service                           | 85,145        |
| Total contributions  | \$ 30,567,164 |
|  |               |
| Investment income (loss):                                    |               |
| Investing activities:  |               |
| Net appreciation (depreciation) in fair value of investments | 35,630,796    |
| Fixed income securities                                      | 2,632,257     |
| Equity securities  | 3,653,395     |
| Alternative investments                                      | _             |
| Other miscellaneous income                                   | 12,199        |
| Total investment income                                      | 41,928,647    |
| Investment expenses  | (1,902,165)   |
| Net income (loss) from investing activities                  | 40,026,482    |
| Securities lending activities:                               |               |
| Income   | 161,070       |
| Expenses   | (42,640)      |
| Net increase in fair value of re-invested collateral         | 370,227       |
| Net income from securities lending activities                | 488,657       |
| Total net investment income (loss)                           | 40,515,139    |
| Other income   | 3,781         |
| Total additions  | 71,086,084    |
| DEDUCTIONS:  |               |
| Benefits   | 20,273,110    |
| Refunds of member contributions                              | 3,185,425     |
| Defined contribution plan matching contribution              | 2,472,044     |
| Administrative expense                                       | 1,964,117     |
| Total deductions   | 27,894,696    |
| Net increase   | 43,191,388    |
| Net position-restricted for pension benefits                 |               |
| Beginning of year  | 305,724,131   |
| End of year  | \$348,915,519 |
| ,  |               |

The notes to financial statements are an integral part of these statements and are available on CERF's website, or by contacting the CERF Administrative Office.

# **CERF Demographics**

(Data as of December 31, 2012)

| Active Participants               | 10,891 |
|-----------------------------------|--------|
| Retired Members and Beneficiaries | 3,671  |
| Terminated Vested Participants    | 1,825  |

| Sum of Death Benefits (since inception) | \$  | 3,959,948  |
|---|-----|------------|
| Sum of Remaining Buy Back Balances      | \$  | 131,408    |
| Sum of Benefit Payments, Taxes and      |     |            |
| Buy Back Payments (since inception)     | \$1 | 53,590,663 |

Average Gross Monthly Benefit

\$463.71

### **Summary of County Receipts for 2012**

| Assessor<br>Late Fees | Collector<br>Merchant<br>License Fees | Collector<br>Delinquent<br>Fees | County<br>Interest | Employee<br>Contributions | County<br>Contributions | Recorder<br>Document<br>Fees |
|-----------------------|---------------------------------------|---------------------------------|--------------------|---------------------------|-------------------------|------------------------------|
| \$5,550,327           | \$1,086,122                           | \$7,798,546                     | \$55,342           | \$9,412,122               | \$1,150,772             | \$5,478,788                  |

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